

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: November 19, 2015

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

Chairperson Gregory M. Dantas, Lisa Pinsonneault, Olivia Byron, Virginia Prichett and William J. DeLuca, Real Estate Administrator, DBR.

Non Members Present:

Lisa J. Crenca, Real Estate, DBR. Monica Staaf and Norma Mousseau of Rhode Island Association of Realtors.

Chairperson Dantas called the meeting to order at 9:27 AM.

Discussion and approval of previous month's minutes.

Chairperson Dantas asked for a review of the minutes from the previous meeting for September. Virginia Prichett made a motion to accept the minutes from the September meeting and seconded by Lisa Pinsonneault. Motion passed.

The following continuing education courses were reviewed submitted for November:

Chairperson Dantas presented the recommendations to the Board.

***Previously reviewed on October 6, 2015**

CAPUTI REAL ESTATE EDUCATION:

New course, in classroom:

Transaction Technology Today

1 Core

Olivia Byron made a motion to approve the above course. Seconded by Virginia Prichett. All in favor. Motion passed.

COLDWELL BANKER RESIDENTIAL BROKERAGE:

New, in classroom:

REB-ABR Accredited Buyer's Representative Designation (12 Total)

6 Core/6 CEU*

REB-EPro E-PRO Certification

8 CEU*

REB-MRP Military Relocation Professional Certification

7 CEU*

REB-REMR Real Estate Marketing Reboot

8 CEU*

REB-SRR Successful Relocation Representation

6 CEU*

REB-NHC New-Home Construction and Buyer Representation

6 CEU

REB-CMA Pricing Strategies: Mastering the CMA

6 CEU

REB-REO REO Properties: Responsibilities, Education, and Opportunities

6 CEU

REB-SSF Short Sales and Foreclosures: What RE Professionals Need to Know

8 CEU

William DeLuca made a motion to approve the above course.

Seconded by Olivia Byron. All in favor. Motion passed.

D'ELLENA LAW SCHOOL FOR EDUCATION:

New, in classroom:

107 The Undisclosed Truths Understanding Mortgage & Title Process

3 Core*

106 Times Have Changed; Everything You Need to Know About TRID

3 Core*

Virginia Prichett made a motion to approve the above course.

Seconded by Olivia Byron. All in favor. Motion passed.

**MASSACHUSETTS AND RHODE ISLAND CHAPTER OF THE
APPRAISAL INSTITUTE:**

New, in classroom:

Analyzing Tenant Credit Risk and Commercial Lease Analysis

7 Core*

**Olivia Byron made a motion to approve the above course. Seconded
by Virginia Prichett. All in favor. Motion passed.**

MCKISSOCK, LLC:

New, online:

Technology, Relationships, and the Digital Consumer

4 CEU*

The New FHA Handbook for Real Estate Professionals

4 Core*

**William DeLuca made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

NORTHERN RHODE ISLAND BOARD OF REALTORS:

New, in classroom:

NRI-100 Fair Housing

2 Core

NRI-150 Practical Understanding of RI Agency Law

2 Core

NRI-200 TRID

2 CEU

**Virginia Prichett made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

PROVIDENCE PRESERVATION SOCIETY:

New, in classroom:

2015 Providence Symposium

3 CEU*

**Virginia Prichett made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

THE CE SHOP, INC:

Online renewal:

E029 Advocating for Short Sales Clients

3 CEU

Virginia Prichett made a motion to approve the above course.

Seconded by Olivia Byron. All in favor. Motion passed

THE RHODE ISLAND ASSOCIATION OF REALTORS:

Renewal online:

239 Introduction to Commercial Real Estate

3 CEU*

Renewal in classroom:

381 Real Estate Basics

3 CEU*

New, in classroom:

444 Negotiating to Win

3 CEU*

445 Managing Online Transactions

3 CEU

446 Safety Matters: Safe Business = Smart Business

3 CEU

421 Certified Negotiation Expert

15 CEU

**William DeLuca made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed**

NEW SCHOOL SUBMISSIONS:

AT YOUR PACE ONLINE (1 ATTEMPT):

531 NE F STREET

GRANTS PASS, OR 97526

Education Director: Tony Bowers

Agent Safety and Liabilities

6 CEU*

Errors & Omissions and Real Estate Contracts

6 CEU*

Rhode Island Real Estate

6 Core*

Transferring a Property

6 CEU*

**Olivia Byron made a motion to approve the above course. Seconded
by Virginia Prichett. All in favor. Motion passed**

NATIONAL FAIR HOUSING ALLIANCE:

1101 VERMONT AVE. NW,

SUITE 710

WASHINGTON, DC 20005

Education Director: Gregory C. Parrish

Fair Housing Compliance & REO Management

3 Core

Virginia Prichett made a motion to approve the above course.

Seconded by Olivia Byron. All in favor. Motion passed

NEW INSTRUCTORS SUBMISSIONS:

Edward V. Bowler: MA and RI Chapter of the Appraisal Institute*

Majora Carter: Providence Preservation Society*

Christine Comolli: D'Ellena Law Center for Education*

Ned Kaufman: Providence Preservation Society*

Donovan Rypkema: Providence Preservation Society*

Sheri Wytcherley: At Your Pace Online (1 Attempt)*

Lisa C. Rice: National Fair Housing Alliance

Gregory J Accetta: MA and RI Chapter of the Appraisal Institute*

Samantha M. Kuchera: Rhode Island Association of Realtors

William DeLuca made a motion to approve the above course

instructors. Seconded by Olivia Byron. All in favor. Motion passed

Old Business:

Chairperson Dantas brought up discussion on Advertising signage. Lisa Pinsonneault made a motion to amend the agenda to include a discussion on the Advertising signage topic. Seconded by William DeLuca. All in favor. Motion passed. General discussion ensued about the different font on Advertising signs in violation of Regulation 11 Section 25. Matter was tabled to be placed on next month's agenda for discussion with the Department's Legal counsel, Ellen Balasco on updating the regulations.

William DeLuca reported on an update from the Housing Resources Commission on its Lead Paint course program. Lisa Pinsonneault made a motion to amend the agenda to include a discussion on the Lead Course program. Motion seconded by Chairperson Dantas. All in favor. Motion passed. General discussion ensued on possible future developments on the approval process for future Lead Courses.

New Business:

Discussion regarding revisions to the Mandatory Relationship Disclosure Form. William DeLuca made a motion to approve the simplified form as previously presented to the Commission for review from representatives of Rhode Island Association of Realtors. Seconded by Olivia Byron. All in favor. Motion passed.

Opportunity for Public Comment: None

Motion to adjourn made by Virginia Prichett and seconded by Lisa Pinsonneault. Motion passed.

Meeting adjourned at 9:59 AM.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator